



BOTTOM LINE RESULTS

ACEC promotes infrastructure investment and the elimination of liability and regulatory barriers for the engineering industry. Our Political Action Committee is in the top 4% of in the country, helping to elect House and Senate members who support ACEC's agenda, while our Minuteman Fund is the industry's "war chest" for state legislative and legal battles of national importance.

Most recently, ACEC has...

- Secured Long-Term Transportation Funding
- Expanded QBS
- Promoted Contracting Out
- Protected Infrastructure Funding
- Promoted Tax Relief
- Protected Against Unfair Tax Burdens
- Expanded Energy Markets

What's next?

- FAA Reauthorization
- A New Energy Agenda
- Balanced Tax Reform
- Protecting Against Regulatory Burdens
- Promoting Infrastructure Investments
- Enforcing the Use of QBS and the FAR

WE ARE THE BUSINESS OF ENGINEERING

- ✓ Committees, Councils and Forums to keep you in the know about the industry's latest trends
- ✓ Discipline-dedicated Coalitions provide insights and information for practitioners in specific fields
- ✓ Hundreds of Professional Development Hour opportunities to keep your company on the cutting edge
- ✓ Insurance benefits and discount programs cut business costs

Involvement in the ACEC Small Firm Council is an essential part of our plan to grow and succeed.
 — Gregg Hughes, President & CEO, ASAG Energy

CONTACT:

ACEC/Massachusetts

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American Council of Engineering Companies (ACEC)

As the voice of the engineering industry, we represent more than **5,000** companies in Washington, DC and throughout the nation.



Our primary mission is to strengthen the business environment of our member firms through **government advocacy**, **political action**, and **business education**.

Our membership in ACEC has been one of our firm's best investments.

— Robert Behar, President & CEO, R.J. Behar & Company, Inc

ACEC/Massachusetts Action:

American Council of Engineering Companies (ACEC/MA)

As the voice of the engineering industry in Massachusetts, we represent more than 120 firms employing more than 7000 people in the Commonwealth.



Member Benefits

- **Improving Business Practices.** Member firms benefit from the sharing of information and Member Briefings from our Forums on Human Resources, Accounting & Finance, IT, Health and Safety and general business practices.
- **Advocacy for Legislation, Regulations and Policy.** ACEC/MA is the voice of the industry before state government and advocates on beneficial legislation and procurement policy.
- **Promoting Leadership and Professional Development.** Through leadership training, networking and continuing education programs, individual members develop business skills and forge strong personal relationships.
- **Recognizing Excellence.** Leadership positions in governing ACEC, sponsorships of programs and the Engineering Excellence Awards recognize firms for their accomplishments.
- **Increasing Visibility.** A strong, vibrant ACEC/MA will ensure that the voice of the engineering industry is heard in the State House, in corporate boardrooms and by the public.
- **Participating in Benefits.** ACEC/MA, through ACEC National, offers business-related benefits such as discounts for liability, commercial, health, wellness, and other insurance, a retirement trust, on-line continuing education, trend surveys, contract documents and more.

As the president of a Boston MEP firm I have always found ACEC/MA to be responsive to the business needs of my firm. By providing leadership training to key staff, opportunities for senior leadership to network with colleagues, and programs relevant to all practice areas, ACEC/MA is my "go to" organization. On the national level, we rely on ACEC to monitor and protect our business interests through proactive action in Congress. CAMEE, the national coalition for mechanical and electrical engineering firms, has been particularly helpful in developing business enhancing products available for firms specifically like mine.
--Robin S. Greenleaf, PE, President
Architectural Engineers, Inc.



Contact ACEC/MA to learn more:
617-227-5551 or
acecma@engineers.org

Accomplishments

With the support of our member firms, ACEC/MA works to protect and promote your business. Our work with state leaders, legislators and public agencies has led to the following recent victories:

- Through partnership with MassDOT Highway, and MBTA, the hourly salary cap rates have been raised and retainage has been eliminated on MassDOT Highway and MBTA contracts.
- Through active partnering work with DCAMM and Massport, we advocate for streamlined project delivery for our firms.
- Passage of the 'single designer' law, enabling engineering firms to do both preliminary and final designs on certain projects.
- Work to support legislation for water infrastructure and to streamline the state's environmental permitting and appeals process.
- Passage of language mandating a seat for an ACEC/MA representative on the Massachusetts School Building Authority Advisory Board and on the Designer Selection Board.

ACEC is not an organization for large transportation firms only. We have found it to be a home for growing firms like ours too. ACEC/MA events are on very diverse topics, and provide a good forum for learning and networking.
— Abdelmajid M. Lahlaf, Ph.D., PE,
Principal, Lahlaf Geotechnical Consulting Inc. (LGCI)