

## ACEC/MA Odyssey Leadership Program

### Program Overview

Odyssey is a comprehensive program of nine monthly sessions addressing the following topics:

- Applying leadership principles
- Leadership versus management
- Understanding yourself and others as a leader
- Communicating to motivate
- Leading difficult/strong-willed people
- Leading in conflict situations
- Leading change: motivating individual change and leading organizational change
- Empowering and growing others: delegating, coaching, mentoring, empowering
- Taking and controlling personal/career risk
- Defining a personal leadership style
- Inspiring leadership in others and creating a leadership culture

### Three Self-Discovery Activities During The Program

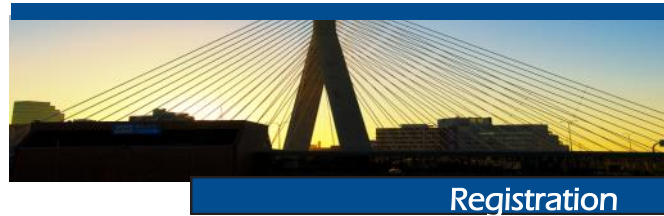
The three self-discovery activities foster long-term skills development:

- Creating a well-defined personal vision
- Defining a personal leadership style
- Creating a personal longer-term plan to continue growing leadership skills

*"Nitsch has sent several senior people to the ACEC/MA Odyssey Leadership program and every single one of them came back saying that it was the BEST leadership training they have ever attended and that they are much more self aware. I strongly recommend this program to anyone who wants to take their personal leadership to the next level."*

Lisa A. Brothers, PE, LEED AP BD+C,  
Chairman and CEO, Nitsch Engineering

Firms with 100 or fewer employees may apply for Workforce Training Funds to assist with Odyssey tuition. Contact [acecma@engineers.org](mailto:acecma@engineers.org) for details.



Full Name

Title

Firm Name

Address

City, State, Zip

Work Tel

Cell

Email

Dietary Restrictions

**Applicant Data:** Enclose a copy of your most recent resume along with a brief Statement of what you hope to gain from your participation in ACEC/MA's Odyssey Leadership Program.

**Payment Method**

Credit Card:  Master Card  Visa  American Express

Name on Card

Billing Address

Credit Card Number

Expiration Date

Check Payable to: **ACEC/MA**

\$5,800 ACEC/MA Members before 9/1/2018

\$6,300 ACEC/MA Members after 9/1/2018

\$6,800 ACEC/MA Non-Members before 9/1/2018

\$7,100 ACEC/MA Non-Members after 9/1/2018

Mail form & payment to: ACEC/MA, The Engineering Center, One Walnut St, Boston, MA 02108-3616

You are registered for the ACEC/MA Odyssey Leadership Program. **Remit payment by 9/28/18.** Cancellations more than 15 business days before the first session will be refunded. Any cancellations received within 15 business days of the first session will not be refunded. Replacements will be considered. If you require special assistance to attend or have certain dietary restrictions, contact TECET staff at: 617-227-5551.

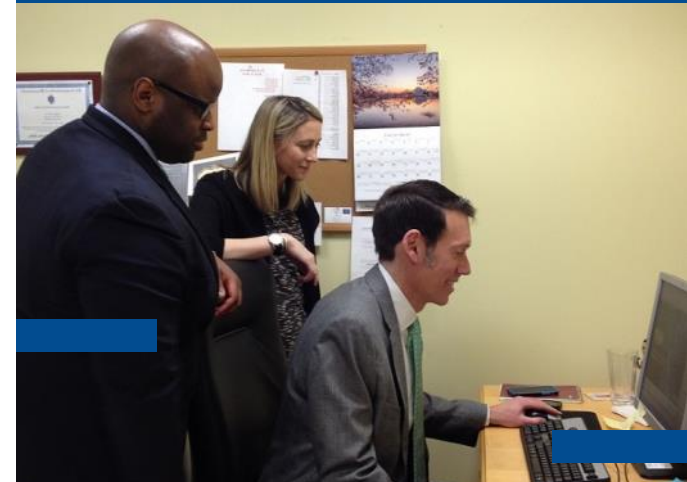
Candidate's Signature



**ACEC Massachusetts**  
American Council of Engineering Companies of Massachusetts

**2018-2019**

# Odyssey Leadership Program



## ACEC/MA Odyssey Leadership Program

Leaders of engineering firms possess a range of important skills vital to helping grow the firm –the most important of which is personal leadership style. The challenges of leading others and leading the firm surface daily, and successful leaders must refine and hone the techniques they use along with the new skills required. The ACEC/MA Odyssey Program provides solid professional development in leadership skills.

This interactive course, now in its 9th year, combines lectures with group activities, individual exploration and one-on-one advising to provide a skill-building educational experience. Designed for professionals with 10+ years of experience, this course is based on four key foundations for leadership competence and developing one's own unique leadership style:

- Understanding Self
- Well Defined Personal Vision
- Understanding Others
- Communicating to Motivate

### The Jennings Group

The Jennings Group LLC, specialists in engineering and technical leadership programs, leads Odyssey. Over 1,900 people from 200 organizations and 28 countries have participated in their programs. Faculty includes **Kate Kaynak, PhD**, college professor and founder of a 40-person publishing industry start-up, **Nicholas Kessler**, policy analyst and former Deputy Commissioner of the Virginia Employment Commission, and **Laura Jennings**, a 30-year management consulting and leadership training.



**ACEC Massachusetts**  
American Council of Engineering Companies of Massachusetts

Supported by The Engineering Center Education Trust staff.

The ACEC/MA Odyssey Leadership Program is open to ACEC /MA members and non-members. The 9-session interactive program includes an individual one-on-one coaching session. Students create a personal vision as part of the program.

### Who Should Participate

Senior management, middle management and anyone who has been identified as a high potential leader. Typically, participants have 10 to 15 years of experience.

### When and Where

All sessions, except Session 3, are held at the Babson Executive Conference Center (BECC) on the Babson College Campus, in Wellesley, MA. The BECC, a top-ranked conference center, has highly acclaimed amenities.

Sessions at the BECC run from 8:00 AM to 4:00 PM. Session 3, the individual One-on-One coaching session, will be held at The Engineering Center, One Walnut Street in Boston. Instructors will schedule a time for this session with each attendee.

### Enrollment Process

Enrollment is now open; the first session starts September 28, 2018. To enroll, complete the attached application or register online at [www.acecma.org](http://www.acecma.org). Class size is limited to 20 participants. Enrollment is on a first come first serve basis.

*“Not everyone shares the same motivations. Applying the techniques I learned in the Odyssey Leadership Program on how to recognize what motivates others helped me improve communication, interactions, and work productivity among my Team. I highly recommend this program to anyone in a leadership role who wants to maximize everyone’s potential.”*

*- Marie (Harris) Sullivan, PE, Sr. Associate, Stantec*

### Certificate Requirements

Enrollment in the ACEC/MA Odyssey Leadership Program is a commitment to learning and professional development. To gain the full benefit of the Program and to be recognized as an ACEC/MA Odyssey Leadership Program graduate, you must attend all 9 sessions including the one-on-one session. Any missed sessions require make-up work assigned by the course instructors. At the discretion of the course instructors, those attendees missing more than one session may not graduate.

Class members may request to make up missed classes.

**PDH Credit**  
58 PDHs. ACEC/MA, through the Registered



Continuing Education Program, is providing professional development hours to meet certain continuing education requirements for licensure in some states. New York, Florida, Louisiana, North Carolina, and Oklahoma require pre-approval of PDH sponsors.

This program has not been pre-approved in those states.

### Tuition

- ACEC/MA members in good standing (**before 9/1/18**) \$5,800
- ACEC/MA members in good standing (**after 9/1/18**) \$6,300
- Non-members (**before 9/1/18**) \$6,800
- Non-members (**after 9/1/18**) \$7,100

### SCHEDULE

September 27, 2018

Session 1 - Leadership Principles

October 9, 2018

Session 2 - Understanding Yourself and Others Better

November 15 & 16, 2018

Session 3 - Individual meetings—One-on-One Coaching sessions at TEC, Boston

December 6, 2018

Session 4 - Communicating to Motivate

January 10, 2019

Session 5 - Leading Strong-Willed/Difficult People and Leading in Conflict Situations

February 7, 2019

Session 6 - Leading Change: Creating Environments For Change and Overcoming Resistance to Change

March 7, 2019

Session 7 - Empowering and Growing Others: Delegating, Coaching, Mentoring, and Empowering

April 11, 2019

Session 8 - Taking & Controlling Personal Risk; Defining Your Personal Leadership Style

May 9, 2019

Session 9 - Inspiring Leadership In Others; Creating A Leadership Culture; Creating a Personal Growth Path; Graduation

June 13, 2019

Snow Date