CEC Massachusetts American Council of Engineering Companies of Massachusetts

Words Really Do Matter An ACEC/MA Leadership Education Development Course

May 20, 25, 27, 2021: 3 session course, 4:00-5:30 PM on Zoom

Be ready for a highly interactive series of sessions focusing on case studies, group exercises, and valuable lessons learned. This When Words Matter course has been expanded to include professional writing specific to the documents developed by our engineers, scientists, and planners. This course includes three 90-minute sessions with 2 modules per session and breakout discussions.

Presenters:

Session 1: Carol Lurie, VHB: Scopes of Work and Qualifications

Session 2: Eric Howard, Donovan Hatem; Carol Lurie, VHB: Legal Language and Deliverables

- Session 3: Mike Herlihy, (Ames & Gough) Carol Lurie, VHBL: Insurance and Quality Control
- Facilitator: J. Matthew Bellisle, Pare Corporation

The words that we choose to use, while beautifully combined to convey our findings, to create an image of our approaches, or to detail our deliverables, can often lead us into trouble. As engineers, designers, managers, and business development professionals we strive to provide well crafted, detailed, and readable materials. These materials vary from business gualifications, and scopes of work, to technical reports and memoranda, and from field reports to specifications. Each product needs to speak to the intended audience with clarity to minimize legal risk and reduce insurance exposure.

This course goes beyond the basic writing skills necessary for grammatically correct technical reports and marketing documents, and addresses word choice, implied meaning, and assumption of risk. The purpose of this course is to help writers with 5-8 years of work experience gain a better understanding of:

- How to prepare readable documents for various audiences
- The value of quality control and consistency
- How to develop clear and unambiguous materials
- That writing is a collaborative process

When Words Matter!

Fee: \$450 ACEC/MA member; \$900 non-members | Registration is on a first-come, first-serve basis. To ensure a high-quality learning and networking experience, we are limiting enrollment to 30*

*3 employees per firm, additional employees from your firm who are interested will be placed on a waiting list. Use 1 form per employee

Registration	Payment Options
ACEC/MA Member* Non-Member	□ Visa □ MC □ Amex or □Check payable to: ACEC/MA
Registrant Name:	Name on Credit Card:
Firm	Billing Address:
Address:	///////
City: State: Zip:	Card #:CSV Exp:
Tel: Email	Signature:
	Email receipt to:

Registrations & Cancellations by Tuesday, May 18, 2021

*If Your Firm is an ACEC/MA member, YOU are an ACEC/MA member. www.acecma.org

This program is worth 4.5 PDHs (not in NY or FL), which may be accepted in some states for continuing education for PEs & PLSs.

Register: Fax this form to 617-227-6783 or Email it to acecma@engineers.org If paying by check, Email form to reserve a spot, then Mail payment + form to: ACEC/MA, The Engineering Center, One Walnut St, Boston, MA 02108-3616 | Need help? Contact: acecma@engineers.org or call 617/227-5551 Supported by The Engineering Center Education Trust staff